MCCORRY GROUP

STEP UP YOUR PROCESS EFFICIENCY WITH COMPIERE ERP ON CLOUD.

CASE STUDY

CUSTOMER

McCorry Group

INDUSTRY

Distribution of Timber & Wood

APTEAN SOLUTION

Compiere ERP 3.8.0

HIGHLIGHTS

Making the move to Compiere 3.8.0 on cloud empowers you to:

- Effectively access solution across locations and reduce dependency
- Eliminate server bandwidth and performance issues
- Enhance data security through 2nd layer login authentication
- Enjoy quick 90-day (4D Cycle) deployment with no hidden costs
- Efficiently migrate all legacy information without any data loss
- Access feature rich ERP that allows customizations, integrations with 3rd party APIs and enhancements
- Access the application on both mobile and web browser
- Enjoy intuitive interface to easily access information without any interruptions
- Significantly reduce IT cost, time and effort due to need for very minimal maintenance
- Boost user productivity

"Aptean Partner Tenth Planet has done a great job in migrating our system from Orbix to Compiere 3.8. The migration was smooth and efficient. After migration, we have moved our applications to the cloud. Trainings, documentation, everything is great!"

-Jannie Chung
McCorry

CUSTOMER DETAILS

McCorry Group is an international timber and wood trading organization with offices across the globe. The first subsidiary of the Group, McCorry & Co. Limited was incorporated in 1995 and began its business operations in 1996. Since then, it has steadily expanded and developed a network of trade routes with reliable supplier base of over 499 companies in South East Asia, China, Brazil, Guyana and Peru. The Group now serves a customer base of over 169 companies in the USA, Canada, Mexico, Europe, Asia, Middle East and West Africa supplying hardwood and softwood products.

- McCorry & Co Ltd – Head Quarters
- McCorry (MALAYSIA) SDN BHD
- McCorry USA CORPORATION
- McCorry MEXICO

The corporate structure created as McCorry & Co serves as the parent organization. McCorry Malaysia, Mexico and USA locations are treated as subsidiary organizations. Mexico location performs the trading operations while the USA location performs logistics and warehouse services for supporting sales operations. The Malaysia organization performs management services and captures operational entries performed at other branches.

CHALLENGES

Solution inaccessibility:

McCorry traditionally used Orbix (Compiere 3.0) desktop application for managing their business operations. The server was located in Malaysia; and in order to leverage better network bandwidth all transactions from branches across McCorry group were solely handled and entered into the system by Malaysian users. Since the solution access was limited to the Malaysian office, it led to high inter-dependency and made the entire process slower and less efficient. Additionally, the on-premise arrangement demanded continuous investment in infrastructure, making its sustenance unviable.

Frequent server hang issues:

Due to heavy load of transactions, the server would often become slow and unresponsive thus affecting performance. Furthermore, the application could not be used by multiple users at the same time.

EDI (Electronic Data Interchange) processing:

EDI processing was handled manually by users and took considerable amount of time to complete. This manual process had direct impact on cost, accuracy and efficiency.

COA (Chart of Accounts) restructuring:

COA streamlining impacted several areas of business and there was a need for reliable, proven solution that mitigated costs, risks while mapping old COA with the new.

PROPOSED SOLUTION

To address the challenges faced by McCorry, **Aptean Compiere Partner Tenth Planet** proposed a detailed 90 Days Go-Live Plan that included:

90
DAYS GO-LIVE

- Migrating application from Compiere 3.0 to 3.8.0
- Migrating from desktop to web client
- Cloud hosting to resolve network bandwidth and server issues

"Compiere is very quick, everything is at the touch of a button. Tenth Planet has helped in making our experience with Compiere a very good one."

-Christina,
Financial Controller, McCorry

SOLUTION

IMPLEMENTATION

90 Days Go-Live implementation plan highlights:

- Migrating the current system from Compiere 3.0 to 3.8.0 while integrating Sales, Purchase, Inventory, Remanufacturing and Accounting with the new system
- Loading all legacy data such as Product, Customer, Vendor, Purchase Orders, Sales Orders, Shipment/Receipt, Inventories, Payable and Receivable Invoices and Payment and Receipts into the current system. 5 years of historic data was migrated to Compiere 3.8.0.
- Hosting at Cloud environment (centralized server)
- Creating 2nd layer authentication for login security
- Techniques & metrics used during the implementation:
  - o Breaking down project into Work Break Down Structure
  - o Planning the project (4D Cycle) in 90 days
  - o Tracking the project with high quality and within given budget (followed sprint, iteration and milestone tracking model)
  - o Incident tracking using Bugzilla
  - o Campfire for requirement discussion
  - o Ten10 process to execute the services
  - o Basecamp access for all documentation
  - o Acceptance certificate
  - o Parallel live for one week

With support and assistance from McCorry's team, Tenth Planet was able to deliver the project successfully on time.

OUTCOME/ RESULTS

- Moving to Compiere 3.8.0, enabled the users across McCorry branches to easily and quickly access data, greatly reducing dependency and improving efficiency.

- Migration from desktop to cloud application eliminated the network bandwidth and server performance issues enabling the users to easily access the application without any interruption. It also allowed multiple users across geographies to access the application at the same time.

- Moving to cloud environment made the software scalable to meet the unpredictable spikes in application usage.

- 2nd layer authentication offered as part of the migration ensured additional security while accessing the application.

- Feature rich ERP empowered McCorry with the ability to quickly enable different modules for different departments- IT, Accounting, Sales and Purchase and processes.

- The new system offered improved data visibility and empowered the users to easily pull reports to track and improve efficiency on a regular basis. It also offered management a more reliable tool to make timely, informed business decisions.

- The latest version of Compiere 3.8.0 came loaded with features such as Blanket Order, Drop Shipment, and Inter Organization that allowed customers to automate all business processes providing opportunity for growth and cost savings in the future.

- Cloud hosting ensured that the system remained stable all the time improving user productivity. It required very minimal maintenance and also eliminated the need for infrastructural investment, therefore significantly reducing IT and product delivery cost.

"What we do with Compiere is A-Z, from contracts to invoices. Compiere is really helpful in our daily work. It is simple, easy and quick to understand. And the good thing is the ability to generate data that we need e.g. the price history, collateral; and generate it faster!"

-Yap Bitt Liong,
Business Unit Leader, Solid Wood (BU3)

FUTURE PLANS

The future plan includes phase-2 of the implementation process to address some of the other challenges faced by McCorry:

- Landed Cost

- Inter- Company Sales

- EDI (Electronic Data Interchange) Data Import- By moving away from manual handling of data and using electronic data import, McCorry would be able to enjoy benefits such as reduced cost, increased processing speed, reduced errors and improved relationships with business partners.

- BI for Management Reports- With advanced Business Intelligence reports that collect, customize and present data in simple, accurate dashboards with impactful easy-to-understand visualization, the management team would be able to easily analyze complex data and make informed decisions impacting business

- COA Restructuring- McCorry plans to identify all areas impacted by COA restructuring and address them with minimum impact on cost and accuracy.

About Tenth Planet: Aptean Partner Tenth Planet has over 12 years of experience delivering Compiere services to customers across the globe. Situated in Chennai, India, Tenth Planet is one of the leading open source ERP implementation companies. Tenth Planet helps customers in implementing and integrating value oriented ERP business solutions and customizing them according to their needs. visit www.tenthplanet.in

About Aptean: Aptean is a leading provider of industry-focused mission critical enterprise software solutions. We build and acquire solutions to support the evolving operational needs of our customers. Our solutions help nearly 5,000 organizations stay at the forefront of their industries by satisfying their customers and continuing to operate more efficiently.

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