



PRODUCT DECK

All In One Management Software

About Odoo

- Most popular and fastest growing open source ERP
- Odoo – 100% Web based ERP System
- Flexible and Fully Integrated
- Can be hosted on Cloud or on premise
- Supports
 - ✓ B2B Sales
 - ✓ Store Sales (POS)
 - ✓ Online Sales (eCommerce)
 - ✓ Website building
- Highly Extendable, Can add n number of modules and functionalities
- Plug and Play model – Switch off and switch on any modules at any time
- Easy customization capabilities
- User Friendly



Why Odoo ERP?

- ✓ Open Source
- ✓ Low cost
- ✓ Truly Comprehensive
- ✓ Modular implementation
- ✓ Proven product
- ✓ Updated Technology
- ✓ Easy migration
- ✓ Cost Effective
- ✓ Data Security
- ✓ Ease of Use
- ✓ No Hardware Management
- ✓ Lower Total Cost of Ownership (TCO)
- ✓ Quicker ROI
- ✓ Multi-server Support
- ✓ Vibrant Community



Odoo - Highlights

30+

Main Modules

16000+

Applications

420

Employees

950

Partners

3.7 M

Users

ODOO

Community Edition

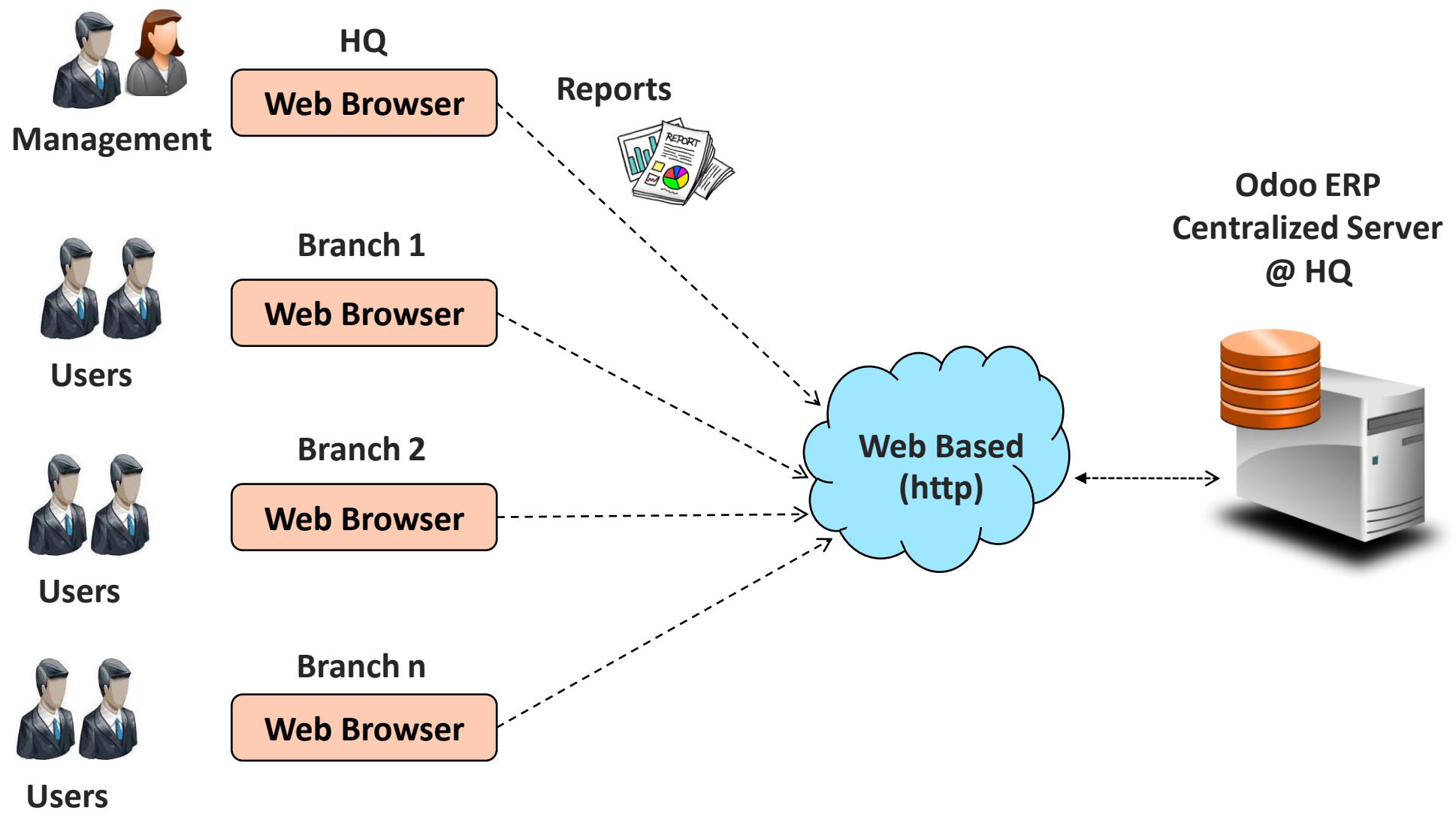
ODOO

Enterprise Edition

Odoo Community Vs Enterprise Edition

ODOO COMMUNITY EDITION (CE)	ODOO ENTERPRISE EDITION (EE)
PROS	PROS
Free License	Monthly recurring fee
Access to Source code	Nice UI with more functionality
Wider partner support	Supported by OEM forever
Can be customized according to our needs	EE Includes all the modules and features
Free Apps, Pluggins	Inclusive of all the free and paid apps
Faster Innovations, Upgrades	Supports EE Product upgrades with latest edition
CONS	CONS
Paid apps on EE will not work for CE	Commercial License
Migration from CE to EE will need work	Restriction of Source code access
CE Product updates might slow down compare to EE	Limited Partner Support
CE may not be supported by OEM in future	Very limited customization possible
CE might have bugs which are solved in EE	Product License to be paid life long
CE may not be supported by OEM in future	Innovation depends on the global demand

Odoo ERP – System Architecture





CRM

*Leads
Opportunities
Activities*



Sales

*Quotations
Sales Orders
Invoicing*



Purchase

*Purchase Orders
Goods Receipts
Vendor Bills*



Inventory

*Inventory
Logistics
Warehousing*



MRP

*Manufacturing Orders
Bill of Materials
Routings*



Accounting

*Financial
Analytic Accounting*



HR

*Employees
Departments
Jobs*



Leave

*Holidays Allocation
Leave Requests
Leave Approval*



Payroll

*Payslip
Monthly Payroll
Allowances/ Deductions*



Maintenance

*Asset Purchase
Asset Depreciation
Asset Sales*



Assets

*Asset
Location
warranty*



Survey

*Create surveys
Collect answers
Print statistics*



Point of Sale

*Retail
Restaurant
Touch screen*



E-Commerce

*Website sale
Online Payment*



Website

*CMS
SEO*



Project

*Projects
Tasks*



Issue Tracking

*Support
Bug Tracker
Helpdesk*



Timesheet

*Attendance
Activities
Timesheet*



Fleet

*Vehicle
Leasing
Insurances & Cost*



Notes

*Sticky notes
Collaborative
Memos*



Lunch

*Lunch Order
Meal
Food*



Live Chat

*Live Chat
Visitors/Customers*



Discuss

*Discussions
Mailing Lists
News*

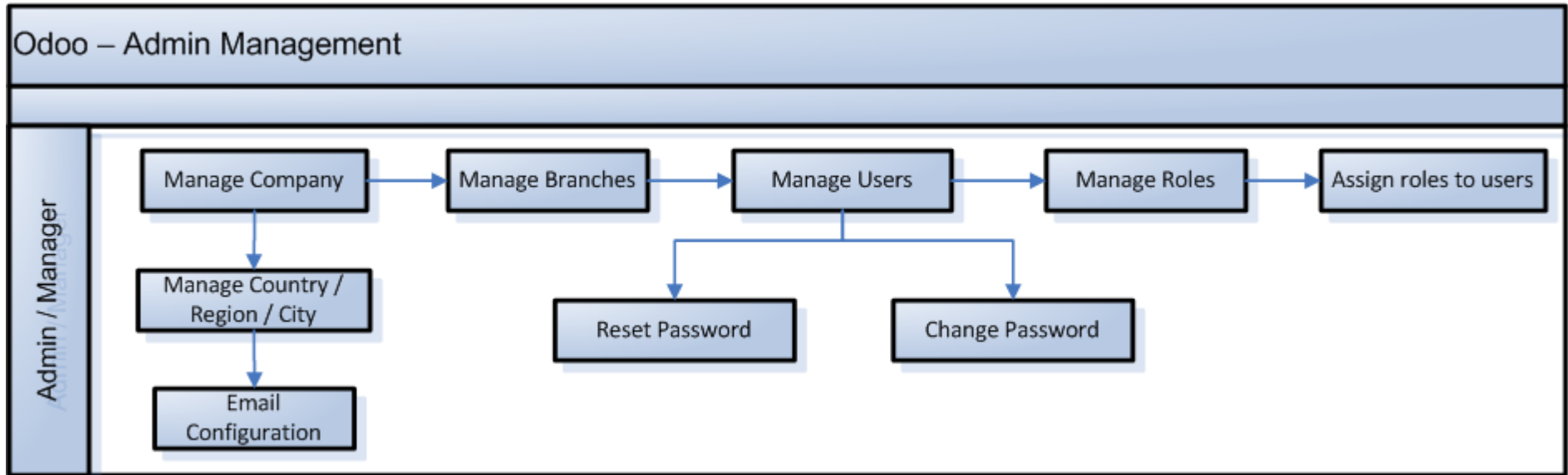


Dashboard

*Create dashboard
Custom dashboard*

Admin Module

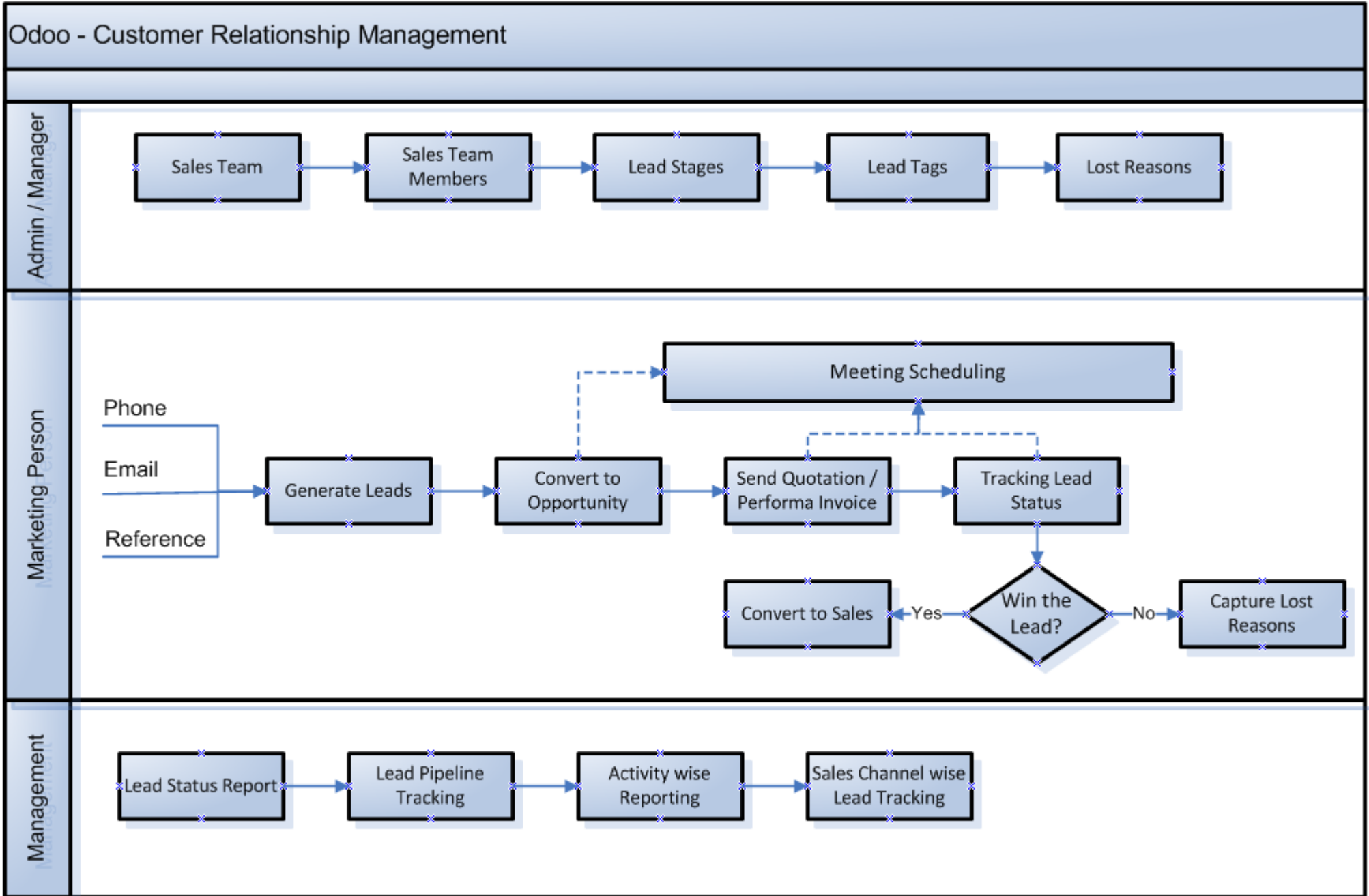
- ✓ Manage Company
- ✓ Manage Branches
- ✓ Manage Users
- ✓ Manage Roles
- ✓ Assigning Multiple role to one users
- ✓ Assigning Single to group of users
- ✓ Change & Reset Passwords
- ✓ Manage Email Configuration (Incoming /Outgoing)
- ✓ Manage Country, Region & City



CRM Module

- ✓ Manage Sales Team
- ✓ Manage Sales People
- ✓ Manage Leads
- ✓ Manage Lead Contacts
- ✓ Convert to Opportunities
- ✓ Convert lead to quotation
- ✓ Lead Status Tracking
- ✓ Measure Sales Performance by Sales Team wise

Odoo – CRM Workflow



Leads / Information about laptop

[Edit](#) [Create](#) [Action](#)

[Convert to Opportunity](#)



Information about laptop

Active

Company Name	Solar IT	Contact Name	Jose Garcia
Address	Madrid 28001 Spain	Email	jga@solar.example.com
Website		Job Position	Medical illustrator
		Phone Mobile	
Salesperson	Demo User	Priority	★★★☆☆
Sales Channel	Europe	Tags	Product

[Internal Notes](#) [Extra Info](#)

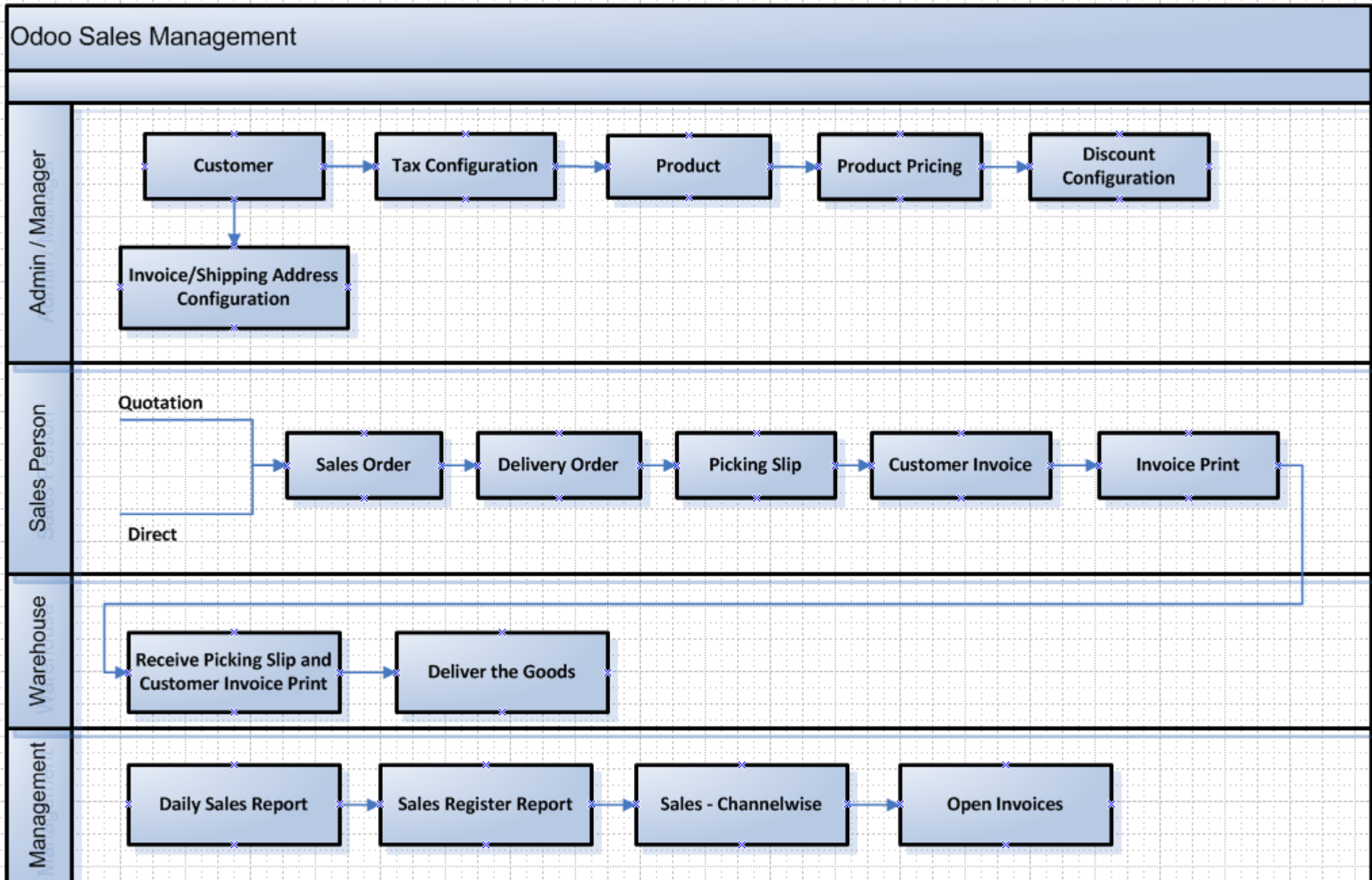
[Send message](#) [Log note](#) [Schedule activity](#)

✓ Following   2

Sales Module

- ✓ Manage Customer
- ✓ Quotation
- ✓ Convert Quotation to Order
- ✓ Sales Order
- ✓ Sales With same or different Billing and shipping addresses
- ✓ Sales order with multiple document types
- ✓ Apply Taxes & Excise Duties
- ✓ Apply Discounts
- ✓ Manage Prices for B2B(Tax excluded) and B2C (Tax Included)
- ✓ Sell via Foreign Currencies
- ✓ Sales Via Online (Web store)
- ✓ Invoicing Shipping Cost to customer

Odoo – Sales Workflow



Sales Orders / SO007

Edit Create

Print Action

3 / 16 < >

Create Invoice Print Send by Email Cancel Lock

Quotation Quotation Sent Sales Order

SO007

Customer

China Export
ChinaShanghai52 Chop Suey street
200000

Confirmation Date

07/18/2018 10:14:39

Pricelist

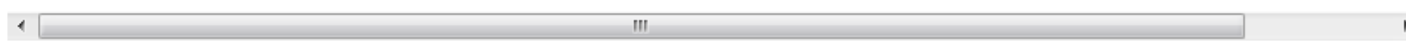
Public Pricelist (INR)

Payment Terms

Order Lines

Other Information

Product	Description	Ordered Qty	Delivered	Invoiced	Unit of Measure	Analytic Tags	Route	Unit Price	Taxes	Discount (%)	Subtotal
[LAP-E5] Laptop E5023	Laptop E5023	5.000	0.000	0.000	Unit(s)			2,950.00		0.00	14,750.00 €
[CONS_DELO1] Server	GrapWorks Software	1.000	0.000	0.000	Unit(s)			173.00		0.00	173.00 €
[PROD_DELO2] Datacard	Datacard	1.000	0.000	0.000	Unit(s)			40.00		0.00	40.00 €
[PROD_DELO] Switch, 24 ports	USB Adapter	1.000	0.000	0.000	Unit(s)			18.00		0.00	18.00 €



Untaxed Amount: 14,981.00

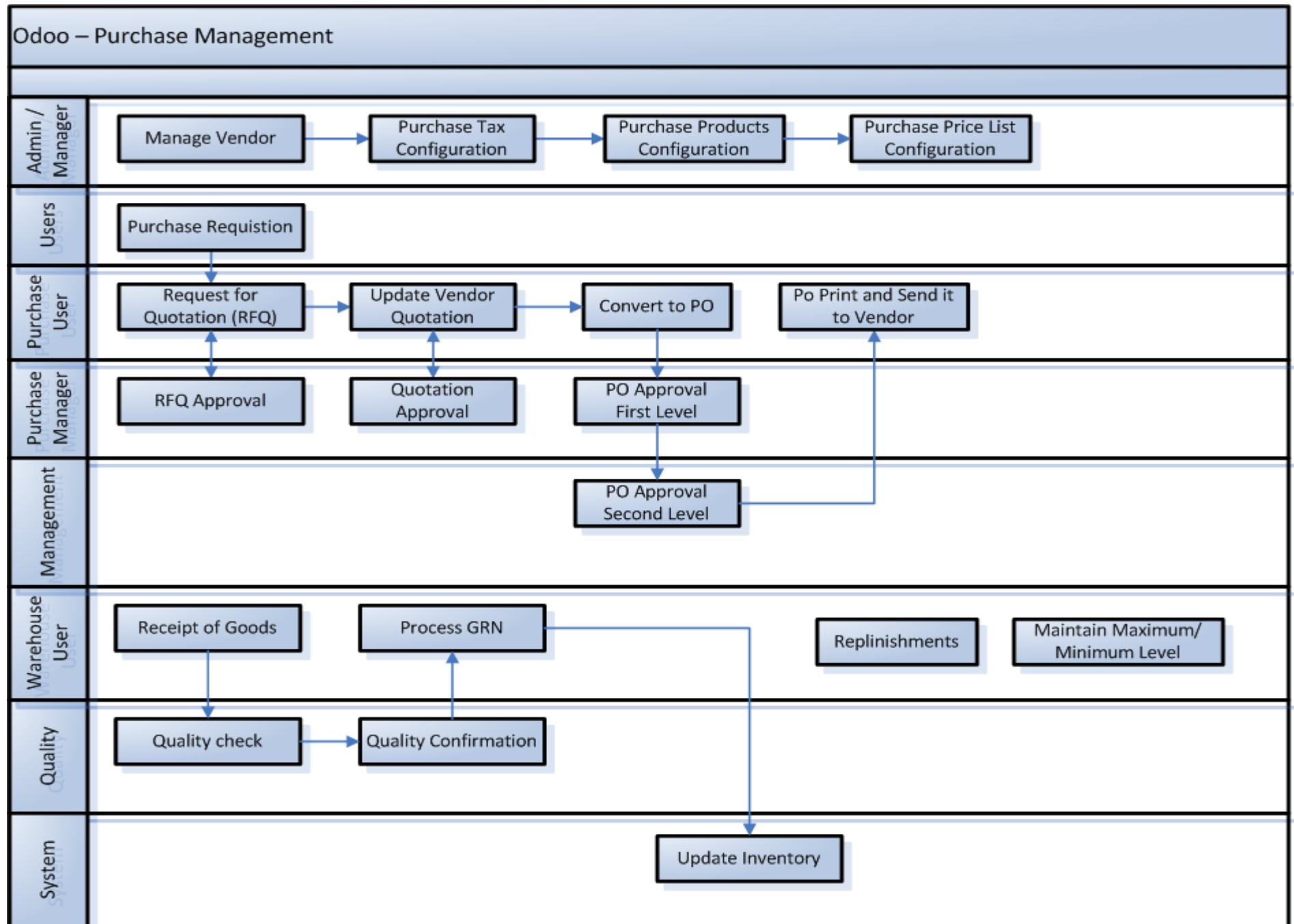
Taxes: 0.00

Total: 14,981.00

Purchase Module

- ✓ Manage Vendor
- ✓ Purchase Requisition
- ✓ Request For Quotation
- ✓ Purchase Order
- ✓ Purchase with Multiple price list
- ✓ Purchase Order - 2 Level Approval
- ✓ Replenishments
- ✓ Maintain Minimum/Maximum stock levels
- ✓ Purchase order based on the Sales.
- ✓ Partial/Full Goods Receipts
- ✓ Receipt of Goods with PO
- ✓ Receipt of Goods without PO
- ✓ Quality Inspection
- ✓ Supplier Invoices
- ✓ Apply Taxes, Excise Duties
- ✓ Measure Vendor Performance

Odoo – Purchase Workflow



Odoo – Purchase Sample Screenshot

Purchase Orders / PO00006

Edit

Create

Print ▾

Action ▾

1 / 1



Send PO by Email

Receive Products

Cancel

Lock

RFQ

RFQ Sent

Purchase Order

Purchase Order

PO00006

1 Shipment

0 Vendor Bills

Vendor ASUSTeK

Order Date 07/18/2018 10:15:38

Vendor Reference

Source Document OP/00001, OP/00002

Products

Deliveries & Invoices

Product	Description	Scheduled Date	Analytic Account	Analytic Tags	Quantity	Received Qty	Billed Qty	Product Unit of Measure	Unit Price	Taxes	St
[PROD_DEL02] Datacard	Ink Cartridge	07/18/2018 05:30:00			734.000	0.000	0.000	Unit(s)	2,099.09		1,540,73
[PROD_DEL] Switch, 24 ports	Toner Cartridge	07/18/2018 05:30:00			3.000	0.000	0.000	Unit(s)	65.00		19
[CONS_DEL01] Server	GrapWorks Software	07/18/2018 05:30:00			4.000	0.000	0.000	Unit(s)	154.50		61
[MBi9] Motherboard I9P57	[MBi9] Motherboard I9P57	07/22/2018 10:15:38			15.000	0.000	0.000	Unit(s)	103,155.11		1,547,32

Untaxed Amount: 3,088,871.71

Taxes: 0.00

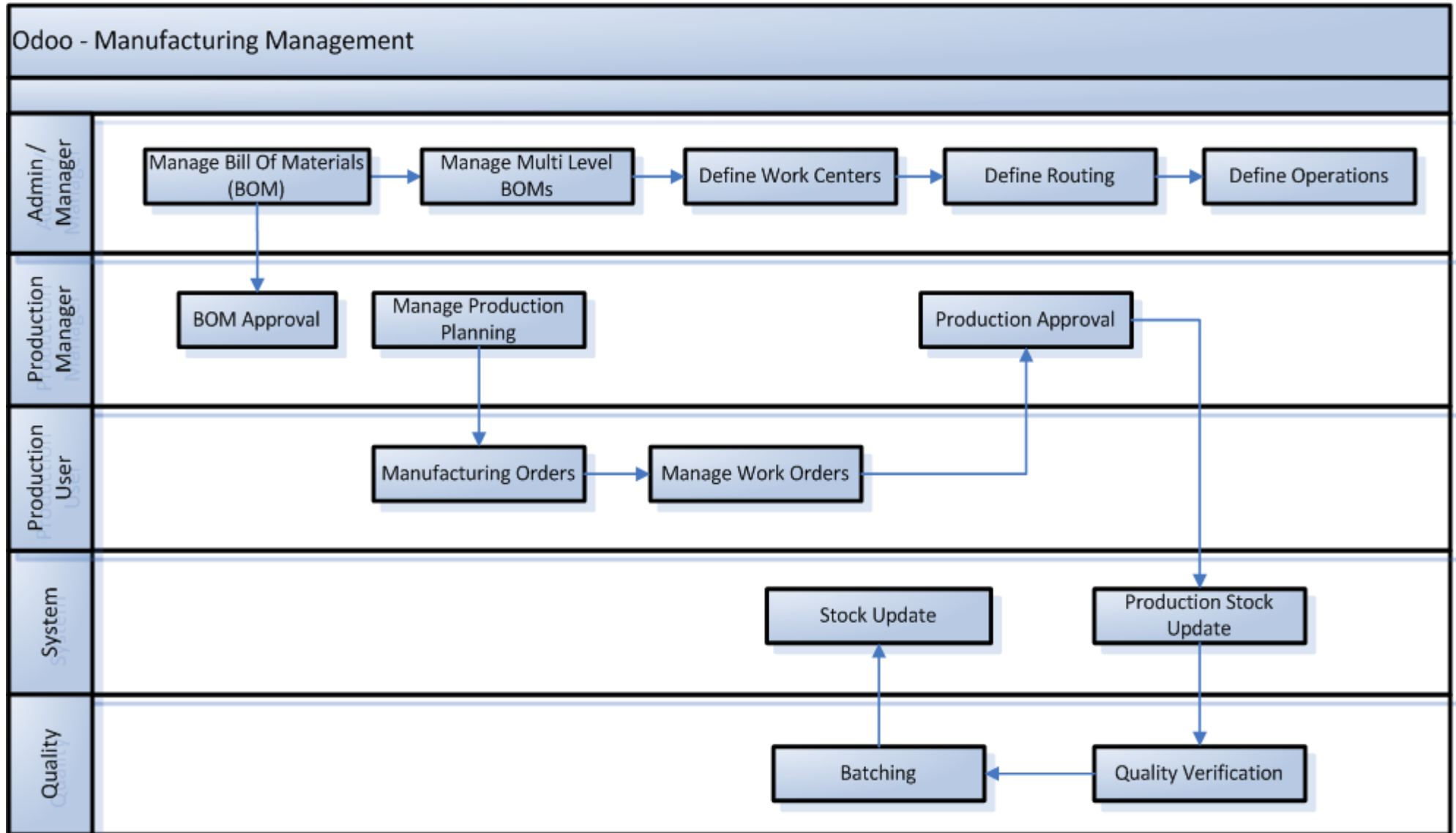
Inventory Module

- ✓ Manage new warehouse & Locations
- ✓ Define Minimum/Maximum Stock rule
- ✓ Manage Products and its variants
- ✓ Setup Initial Inventory
- ✓ Move Stock from one location to another location
- ✓ Physical Inventory Adjustment (Increase /decrease the stock)
- ✓ Updating Stock while receiving goods
- ✓ Inventory Valuation
- ✓ Integrate Third Party Shippers
- ✓ Updating stock while shipping goods
- ✓ Print Shipping Labels
- ✓ Calculate Landed Cost

Manufacturing Module

- ✓ Manage Bill Of Materials
- ✓ Manage Multi level BOMs
- ✓ Manage Order Planning
- ✓ Manufacturing orders
- ✓ Work Orders
- ✓ Work Centers
- ✓ Routing
- ✓ Operations
- ✓ By Products

Odoo – Manufacturing Workflow



Manufacturing Orders / MO/00001

Edit Create

Print Action

3 / 3 < >

Mark as Done Check availability Scrap Unlock

Confirmed In Progress Done

MO/00001

1 / 1 Work Orders Inventory Moves

Product [PCSC234] Computer SC234
Quantity To Produce 3.000 Unit(s) Update
Bill of Material [PCSC234] Computer SC234
Routing Assembly Line 1
Deadline Start 07/18/2018 10:12:13
Responsible Administrator
Source

Consumed Materials		Finished Products	Miscellaneous			
Product	Unit of Measure	Tracking	To Consume	Reserved	Consumed	
[M-Wir] Mouse, Wireless	Unit(s)	<input type="checkbox"/>	3.000	3.000	3.000	
[RAM-SR5] RAM SR5	Unit(s)	<input type="checkbox"/>	3.000	2.000	3.000	
[C-Case] Computer Case	Unit(s)	<input type="checkbox"/>	3.000	0.000	3.000	
[HDD-SH1] HDD SH-1	Unit(s)	<input type="checkbox"/>	3.000	3.000	3.000	
[MBI9] Motherboard I9P57	Unit(s)	<input type="checkbox"/>	3.000	0.000	3.000	
[CPUi5] Processor Core i5 2.70 Ghz	Unit(s)	<input type="checkbox"/>	3.000	0.000	3.000	
[CARD] Graphics Card	Unit(s)	<input type="checkbox"/>	3.000	3.000	3.000	

Accounting Module

- ✓ Chart Of Accounting Configuration/Import
- ✓ Manage Tax and its Rates
- ✓ Manage multiple prices
- ✓ Manage Currency
- ✓ Manage Exchange Rate
- ✓ Manage General Ledger
- ✓ Manage Sub Ledger
- ✓ Payment Terms
- ✓ Configure Banks and its Bank Accounts
- ✓ Manage Bank Book and Cash Book
- ✓ Multiple Currencies and its Rates
- ✓ Customer Receipts
- ✓ Vendor Payments
- ✓ Payment Allocations
- ✓ Payments / Receipts via cash, cheque, credit card and online transfer
- ✓ Bank Reconciliation
- ✓ Journal Vouchers
- ✓ Cancel/Refund Invoices
- ✓ Manage Costing
- ✓ Budgeting Management
- ✓ Profit Center Accounting
- ✓ Cost Center Accounting
- ✓ Trial Balance Report
- ✓ Profit & Loss Report
- ✓ Balance Sheet Report
- ✓ Customer Ledger Statement
- ✓ Vendor Ledger Statement

Odoo – Invoice Sample Screenshot

Customer Invoices / Invoice

Edit

Create

Print ▾

Action ▾

Validate

Invoice Number:

INV/2018/0001

Customer

China Export, Jacob Taylor
ChinaShanghai52 Chop Suey street
200000

Invoice Date

Due Date

Salesperson

Demo User



Payment Terms


Sales Channel

America

Invoice Lines

Other Info

Product	Description	Account	Quantity	Unit Price	Taxes	Subtotal
[LAP-CUS] Laptop Customized	Laptop Customized	200110 Local Sales	2.000	3,645.00		7,290.00 
[M-Wir] Mouse, Wireless	Mouse, Wireless	200110 Local Sales	2.000	12.50		25.00 

Untaxed Amount: 7,315.00 

Tax: 0.00 

Total: **7,315.00** 

Odoo – Payment Sample Screenshot

Payments / New

Save

Discard

Confirm

Draft

Posted

Payment Type

- Send Money
- Receive Money
- Internal Transfer

Payment Date

08/29/2018

Memo

Payment Transaction

Partner Type

Customer

Partner

Agrolait, Laith Jubair



Payment Amount

100,000.00

Payment Journal

Bank (INR)

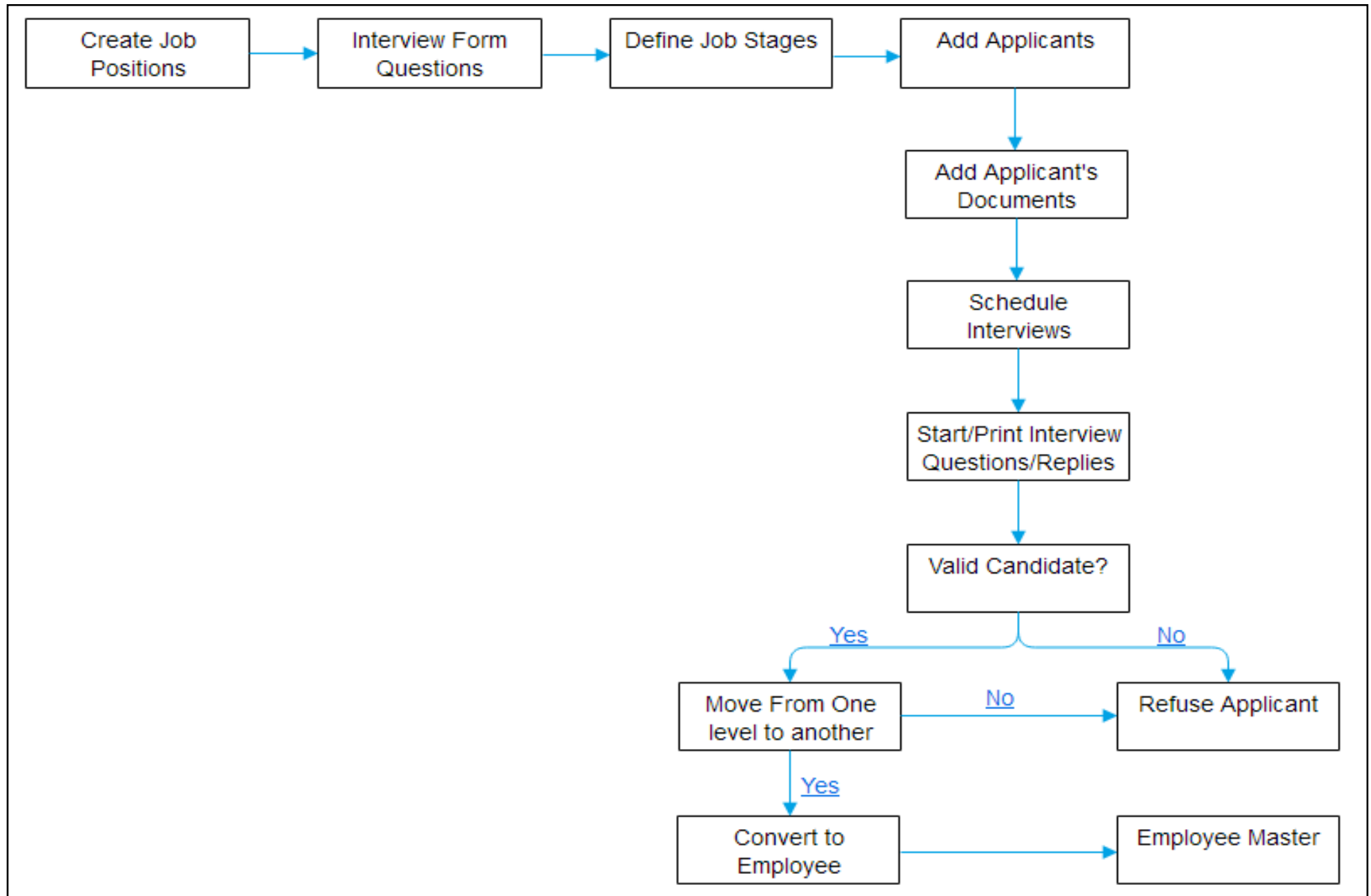
Asset Management Module

- ✓ Fixed Asset
- ✓ Asset Location
- ✓ Asset Warranty
- ✓ Asset Purchase
- ✓ Asset Register
- ✓ Asset Accounting
- ✓ Depreciation
 - Linear Method
 - Digressive Method

Human Resource Management Module

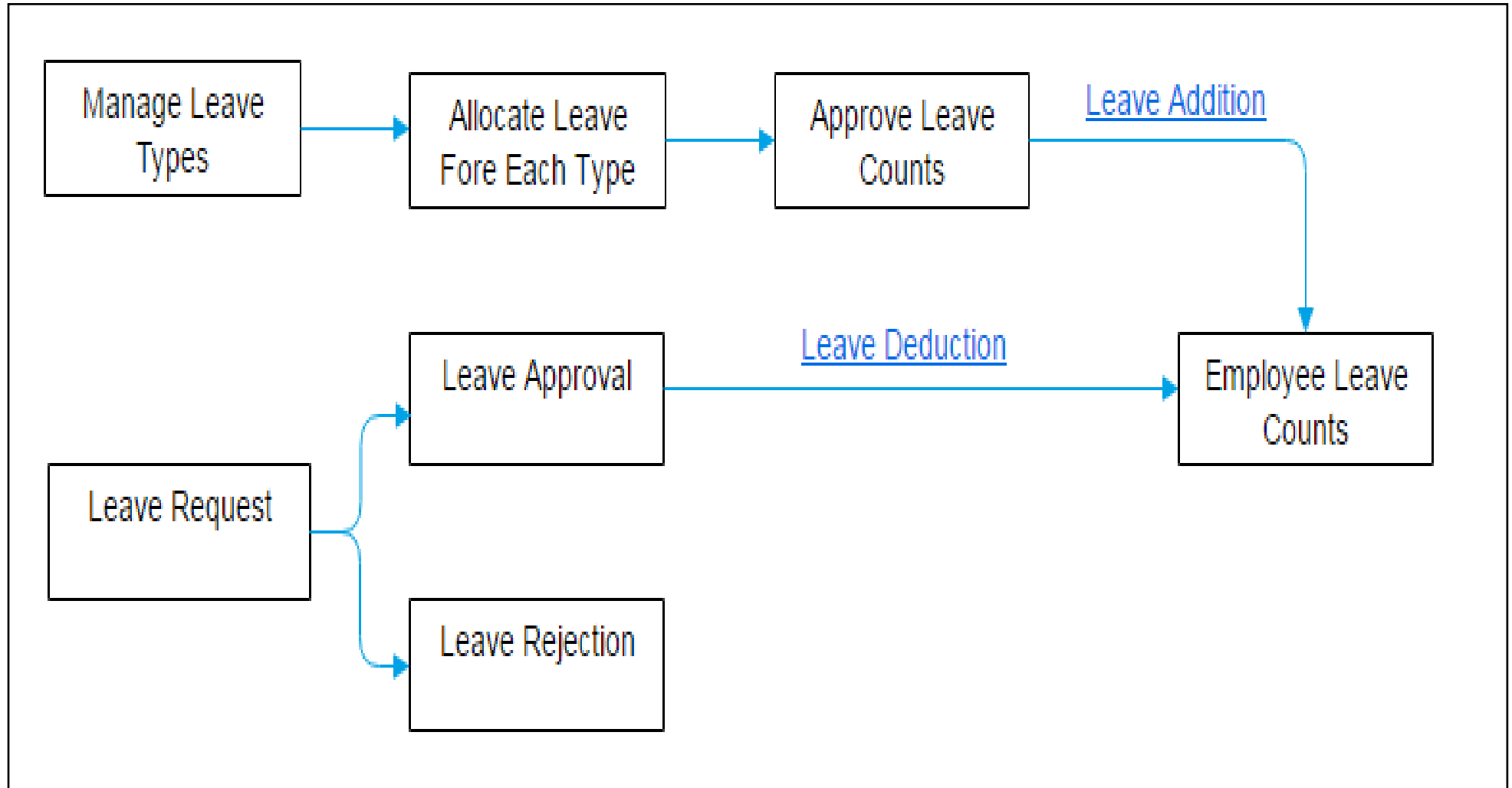
- ✓ Manage Job Positions/Vacancy
- ✓ Managing Resumes and Letters
- ✓ Initiate Recruitment
- ✓ Recruitment Confirmation
- ✓ Convert to Employee
- ✓ Attach related documents
- ✓ Manage Designation
- ✓ Manage Employees and their personal /Official details
- ✓ Manage Departments
- ✓ Manage Sections
- ✓ Manage Contracts
- ✓ Manage Surveys
- ✓ Expenses Tracking
- ✓ Periodic Evaluations

Odoo - HR Module Workflow



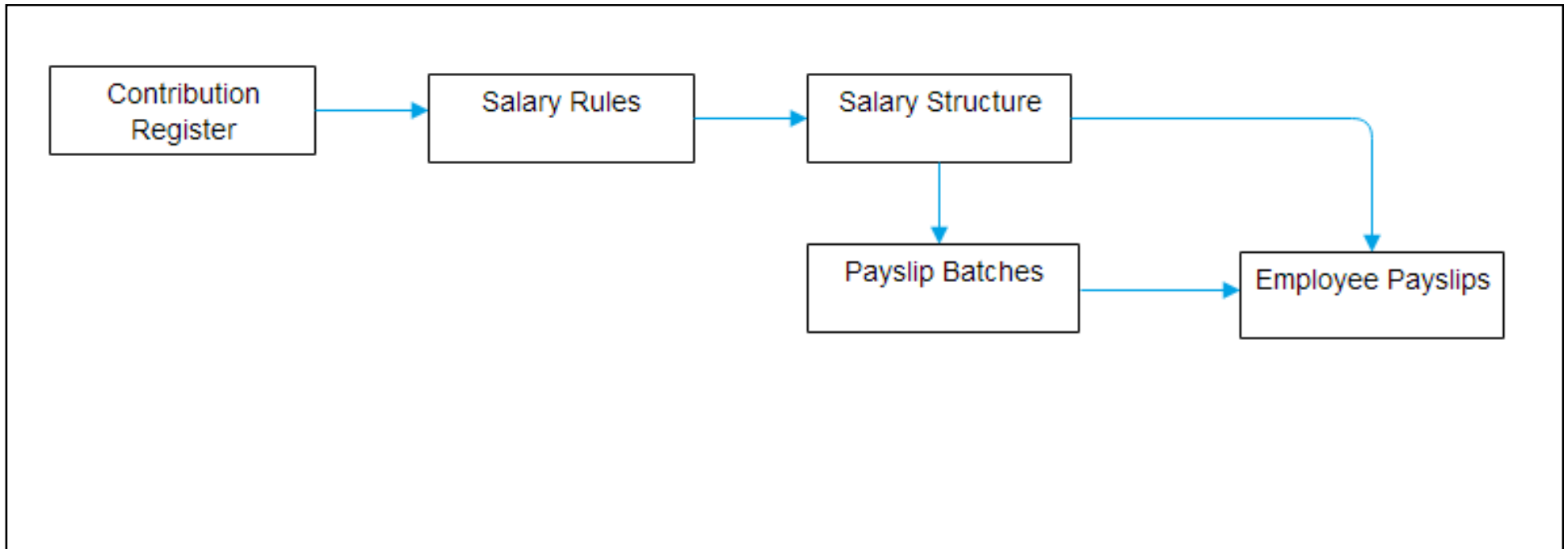
Leave & Time Management Module

- ✓ Manage Leave Types
- ✓ Manage Leave Request
- ✓ Manage Leave Approval
- ✓ Manage Leave Allocation
- ✓ Manage Leave Policies
- ✓ Integrate With Biometric Devices
- ✓ Capture In Time/Out time
- ✓ Capture Activities Performed
- ✓ Timesheet Approval



Payroll Module

- ✓ Define Contribution Registers
- ✓ Define Salary Rules
- ✓ Define Salary Structure
- ✓ Define Employee Salary Structure
- ✓ Generate Employee Payrolls
- ✓ Print Employee Pay slips
- ✓ Generate Payment Advices against salary and post it in accounting
- ✓ Provident Fund and Contributed PF calculation



Project Management Module

- ✓ Manage Projects
- ✓ Manage Phases
- ✓ Manage Tasks
- ✓ Plan/track Resource Assignments
- ✓ Forecast Tasks

Fleet Management Module

- ✓ Manage Vehicles
- ✓ Manage Vehicle Contracts
- ✓ Manage Vehicles Odometers
- ✓ Manage Vehicle Fuel Logs
- ✓ Manage Vehicle Service Logs
- ✓ Manage Vehicle Cost
- ✓ Manage Vehicle Statuses

Point of Sales Module

- ✓ Setup Multiple POS Terminals
- ✓ Setup POS Product Categories
- ✓ Setup Payment Methods
- ✓ Pay By Cash, Cheque, Credit card and Sodexo
- ✓ Loyalty Management
- ✓ Promotions
- ✓ Home Delivery
- ✓ POS for Super Stores
- ✓ POS for Restaurants
- ✓ Floor Plan
- ✓ Barcode Scanning
- ✓ Touch Screen
- ✓ Works in Offline/Online

Ecommerce Module

- ✓ Display products
- ✓ New Arrivals & Products Showcase
- ✓ Easy Search System capabilities
- ✓ Display multiple images to each product
- ✓ Show Product Availability
- ✓ Faster Checkout
- ✓ Track Order
- ✓ Integration with Payment Gateways such as Paypal, Ogone, Authorize.net, Mercury Payment services, Adyen, Wordline SIPS etc.,
- ✓ Customer Portal
- ✓ Shippers Integration
- ✓ Integration with Blogs and Live chats
- ✓ Discount Coupons
- ✓ Campaign promotions
- ✓ Multiple store compatible
- ✓ Delivery time Slots
- ✓ Product Import/Export

Website Builder Module

- ✓ Designer Friendly Templates
- ✓ Easy to design
- ✓ Edit anything Inline
- ✓ Easy to update contents
- ✓ Organize Building Blocks easily
- ✓ Professional Themes Readily available
- ✓ Customize Themes
- ✓ Optimize SEO
- ✓ Integrated with Odoo Apps
- ✓ Multi language support
- ✓ Enterprise Ready out of the Box
- ✓ Mobile Friendly

Business Intelligence Module

- ✓ Dashboard on each module
- ✓ Statistics about your data
- ✓ Data Chart on each screen (Pivot or Graph view)

